

## STANDARD REPORTS

<b>Classic Report Name</b>	<b>New Report Name</b>
Behavioral Patterns Analysis	Advanced Behavioral Analysis
Birkman Basics	Birkman Basics Report
(n/a)	Birkman Comparative Report
Areas of Interest with Dictionary	Birkman Interests
Life Style Grid	Birkman Map
Life Style Grid Summary	Birkman Map Summary
(n/a)	Birkman Signature Report
(n/a)	Career Exploration Report
Strengths and Needs Graph	Challenge & Freedom
Coaching Page - one page	Coaching Page
Coaching Report with Workbook	Coaching Report
Needs at a Glance	Coaching to Needs
Components Chart	Component Combinations
Comprint	Comprint
Group Life Style Grid	Group Birkman Map
Group Graph	Group Graph
Organizational Focus – Group	Group Organizational Focus
Guide Pages	Guide Pages
Managerial & Organizational Style	Managerial Style
Name Tags/Tents	Name Tags
Organizational Focus - Individual	Organizational Focus
Summary One	Signature Summary
Stress Pages	Stress Management
Strengths and Needs Graph	Usual, Needs & Stress
Preferred Work Styles	Work Styles

## BIRKMAN ON DEMAND/INSIGHTS REPORTS

Classic Report Name	New Report Name
Accountability	Accountability
Biggest mistakes you can make with him/her	Biggest mistakes others can make with you
Handling Commitment	Handling commitment
Handling Conflict	Handling conflict
How to incentivize him/her	How to incentivize you
How he/she handles other people	How you handle other people
How he/she incentivizes others	How you incentivize others
How to talk to him/her	How you prefer others talk to you
How to manage him/her	How you prefer others work with you
How he/she seeks to influence others	How you seek to influence others
Motivating for best performance	Motivating you for best performance
Organizational fit	Organizational fit
Relational disrupters	Relational disrupters
The effect of interests on work	The effect of interests on your work
Trust	Trust
What kind of team player is he/she?	What kind of team player are you?
His/Her leadership style	Your leadership style
His/Her challenges	Your possible challenges
His/Her possible ineffective tactics in meetings	Your possible ineffective tactics in meetings
Your strengths	Your strengths