

C = Comparative G = Group I = Individual	For Career Coaches	Birkman Certified Solutions	
	CAREER PLANNING	PROFESSIONAL	PREMIER
Careertyping	✓		
Birkman Interests	✓	✓	✓
Career Exploration Report	✓	✓	✓
How You Approach Interviews (I)	✓	✓	✓
The Effect of Interests on Work (G/I)	✓	✓	✓
Your Job Search (I)	✓	✓	✓
Your Learning Style (G/I)	✓	✓	✓
Action Plan		✓	✓
Biggest Mistakes (G/I)		✓	✓
Birkman Color Key		✓	✓
Birkman Comparative Report		✓	✓
Birkman Components Wheel		✓	✓
Birkman Map (G/I)		✓	✓
Birkman Map Summary		✓	✓
Birkman Signature Report		✓	✓
Birkman Welcome Page		✓	✓
Coaching Page		✓	✓
Coaching Relationship (C)		✓	✓
Group Graph		✓	✓
Handling Conflict		✓	✓
How to Talk to You (G/I)		✓	✓
How to Work With You (G/I)		✓	✓
Motivating You (G/I)		✓	✓
Name Tags		✓	✓
Relational Disrupters (G/I)		✓	✓
Signature Summary		✓	✓
Stress Management		✓	✓
Usual, Needs & Stress		✓	✓
Your Possible Challenges (G/I)		✓	✓
Your Strengths (G/I)		✓	✓
A Guide for Your Sales Manager (I)			✓
Accountability (G/I)			✓
Advanced Behavioral Analysis			✓
Advanced Summary			✓
Coaching Report			✓
Coaching to Needs			✓
Component Combinations			✓
Comprint			✓
Forgiving Others (I)			✓
Guide Pages			✓
Handling Commitment (G/I)			✓
How to Incentivize You (G/I)			✓
How You Handle Others (I)			✓
How You Incentivize Others (I)			✓
How You Influence Others (G/I)			✓
Image Management			✓
Increasing Sales Effectiveness (G/I)			✓
Job Families / Job Titles			✓
Managerial Style			✓
Managing Your Time (G/I)			✓
Money and Trust (I)			✓
Organizational Focus (G/I)			✓
Team Player (G/I)			✓
Trust (G/I)			✓
Your Ineffective Tactics (G/I)			✓
Your Leadership Style (G/I)			✓
Your Relationship With Child (I)			✓
Your Relationship With Partner (I)			✓

*Packages effective as of January 1, 2023

*Maintenance Fee Charged Annually