



July 14, 2020

UPDATES TO THE COACHING PAGE

We have recently updated one of our most popular report formats - the Coaching Page. Our customers let us know that including the Component names after each statement in the **SUGGESTIONS** section of the report could sometimes be confusing or slow down the conversation when reviewing this report.

We heard you! Now you can choose from two printing options when generating this report:

- Do **not** show the Birkman Component names in the **SUGGESTIONS** section. Please make note that **this is the new default behavior** for the Coaching Page.
- **Show** the Birkman Component names at the end of each statement in the **SUGGESTIONS** section (the only way the report generated prior to this update).


See below for screenshots of the Coaching Page report options in BirkmanDirect and sample reports with and without the Component names. Please contact our [Support team](#) if you have questions.

Empower People and Performance

 (713) 623 2760

 support@birkman.com

 www.birkman.com

 9090 Katy Freeway, Bldg. 450
Houston, Texas 77024

BIRKMAN (not set) Hello, Carol Buckner Home | Help | Logout
Create Reports | Manage Report Sets

REPORTS > CREATE REPORTS
3 Select Report Details

NAVIGATION

- Questionnaire
- Reports
- Birkman 360°
- On Demand

AUTHORIZE QUESTIONNAIRES
RESEND QUESTIONNAIRES
REPORT SETS
TRANSFERS
BIRKMAN STORE
CONSULTANT DIRECTORY

Select Individual(s)
PUBLIC, JOHN Q. - BX6396
SELECT ALL UNSELECT ALL

Select Company
6481004 Birkman International, Inc. UNSELECT ALL

Select a Report
English (US)
Career focus (Insights/Ind.)
careerotyping
Challenge & Freedom
Coaching Page
Coaching relationship (Insights/Comp.)
Coaching to Needs
Coaching Report
Component Combinations
Comprint
Forgiving others (Insights/Grp.)
Forgiving others (Insights/Ind.)
Group Graph
Guide Pages
Handling commitment (Insights/Grp.)

Continue Show options

BIRKMAN (not set) Hello, Carol Buckner Home | Help | Logout
Create Reports | Manage Report Sets

REPORTS > CREATE REPORTS
4 Report Options

NAVIGATION

- Questionnaire
- Reports
- Birkman 360°
- On Demand

AUTHORIZE QUESTIONNAIRES
RESEND QUESTIONNAIRES
REPORT SETS
TRANSFERS
BIRKMAN STORE
CONSULTANT DIRECTORY

Coaching Page - Show Component
 Yes

Include Cover Page
 Yes
 No

Continue Page Numbering
 Yes
 No

Reset Generate Reports

Empower People and Performance

(713) 623 2760

support@birkman.com

www.birkman.com

9090 Katy Freeway, Bldg. 450
Houston, Texas 77024

COACHING PAGE



JOHN Q. PUBLIC

In *working with others*, he is straightforward; he is primarily independent, and given to a few close, personal relationships.

When *giving or accepting direction*, he is self-assertive. He enjoys debate and active, participative discussion.

As to *competitiveness and stamina*, he is competitive and bottom line oriented; he prefers warm, genuine relationships; he feels defeated and dejected when relationships go awry. He is very strong-willed, demanding, sometimes unconsciously oppositional.

When *organizing or planning*, he questions everything. He won't blindly follow instructions unless the wisdom of doing so is obvious; he must maintain a sense of personal freedom. Cautious and thoughtful but usually comfortable with making decisions. He needs more time and information for important decisions.

SUGGESTIONS FOR COACHING JOHN Q. PUBLIC

Capitalize on his willingness to play devil's advocate.

Address the positive sides of issues.

Keep communications direct and impersonal. Be as straightforward as possible when giving praise, almost matter-of-fact.

* Keep debates controlled and positive.

* Provide a balance of team and individual goals.

* Freely explain the reasoning in making changes.

Lead with a balance of thoughtfulness and decisiveness but be sure he has time to think about important decisions.


* Particularly significant; may impact other areas

Empower People and Performance

 (713) 623 2760

 support@birkman.com

 www.birkman.com

 9090 Katy Freeway, Bldg. 450
Houston, Texas 77024

COACHING PAGE



JOHN Q. PUBLIC

In *working with others*, he is straightforward; he is primarily independent, and given to a few close, personal relationships.

When *giving or accepting direction*, he is self-assertive. He enjoys debate and active, participative discussion.

As to *competitiveness and stamina*, he is competitive and bottom line oriented; he prefers warm, genuine relationships; he feels defeated and dejected when relationships go awry. He is very strong-willed, demanding, sometimes unconsciously oppositional.

When *organizing or planning*, he questions everything. He won't blindly follow instructions unless the wisdom of doing so is obvious; he must maintain a sense of personal freedom. Cautious and thoughtful but usually comfortable with making decisions. He needs more time and information for important decisions.

SUGGESTIONS FOR COACHING JOHN Q. PUBLIC

Capitalize on his willingness to play devil's advocate. **Social Energy**

Address the positive sides of issues. **Emotional Energy**

Keep communications direct and impersonal. Be as straightforward as possible when giving praise, almost matter-of-fact. **Self-consciousness**

* Keep debates controlled and positive. **Assertiveness**

* Provide a balance of team and individual goals. **Incentives**

* Freely explain the reasoning in making changes. **Restlessness**

Lead with a balance of thoughtfulness and decisiveness but be sure he has time to think about important decisions. **Thought**


* Particularly significant; may impact other areas

Empower People and Performance

 (713) 623 2760

 support@birkman.com

 www.birkman.com

 9090 Katy Freeway, Bldg. 450
Houston, Texas 77024